



DELTAMED

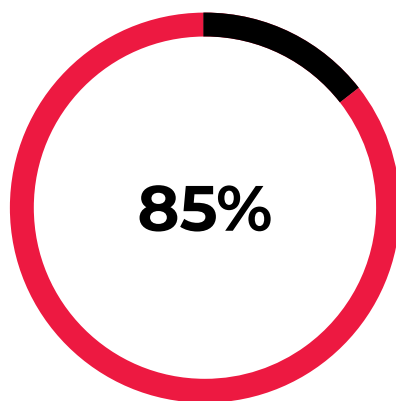
*In the service of rescuers.
The work behind their work.*

2025

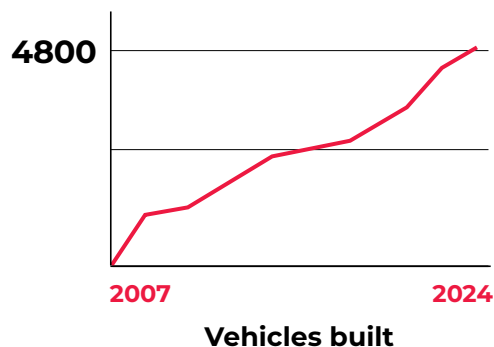
Company **OVERVIEW**



ABOUT THE COMPANY



**Ambulances market share
in Romania**



DELTAMED was founded in 1997 as a private company, acting in the field of **rescue and emergency medicine**. In 2007 we started the ambulance production in the current location. In 2010 we began to diversify the production with fire fighter vehicles, adding every year a new product – command centers, CBRN labs, mobile showrooms, laboratories, containers, mobile offices, vehicles for the disabled.

Now, we are proud to be versatile and experienced enough to build **almost any mobile solutions**.

The factory is located in Nord-West of Romania, in Gilău, Cluj county, close to Cluj Napoca, capital of Transylvania and the second city as importance in Romania, acting as sales and repair office as well.

CAPABILITIES

CAPABILITIES. EXPERIENCE. KNOW HOW.



DELTAMED currently means

After years of valuable experience we have proven that no project is too much for us, taking pride in each new challenge completed, in the strong team we were able to assemble and in the trust of our customers.

- Over 15 million euros investment in facilities, tooling and training;
- 3 sales offices - in Bucharest, Gilău and Chişinău (Moldavia);
- 4 service and maintenance work points, located in Bucharest, Gilău, Bacău and Chişinău (Moldavia);
- Research & Design, Quality Control and After Sales dedicated departments;
- Over 270 specialists who work every day to identify and implement the best solutions in the field;
- Over 25 years of accumulated experience in the production of special vehicles;
- Yearly turnover of more than 24 million euros for the last 3 years.

ORGANIZATIONAL STRUCTURE



Due to the situation in the industry and the specificity of special vehicles production we had to develop vertically. Thus we created workshops within the company for most of the sub-assemblies we use on the production line.

We are proud to work with metals and thermoformed plastics, as well as to produce furniture and sandwich panels.

The main production unit is located in northwestern Romania, in Gilău, Cluj County, close to Cluj Napoca, the capital of Transylvania.

A second assembly factory was open in 2025 in Aiud, at 70 km away from Gilău.

PRODUCTION FACILITIES

7 halls with over 15,000 square meters area out of which:

55% production space

12% warehouse

8% administration

25% workshop, maintenance and service

PRODUCTION CAPACITY

Approximatively 600 ambulances and 30 special vehicles per year.

EMPLOYEES

White collars: ~100 (sales, technical, administration, supply chain, maintenance, other support departments)

Blue collars: ~160 (assembly and workshops)

TYPE OF PROCESSING

- metalwork (laser cutting, CNC, bending, milling, welding, sand-blasting, painting)
- production of sandwich panels
- ABS thermoforming
- carpentry
- cable harness production



**WITH THIS ORGANIZATIONAL
STRUCTURE WE ARE ABLE TO:**

Keep a steady production line for
ambulances – serial production for Romanian
market and export (80%)

Do a custom production of special
governmental vehicles (15%)

Serve private customers (5%)

**Maintain all medical and non-medical
equipment** delivered together with the
vehicles

QUALITY STANDARDS



Deltamed is registered as a body builder at
the Romanian Auto Register.
Ambulances are certified according to
EN1789:2020 + A1:2023.

Deltamed is operating under the following
quality standards:

ISO 9001, ISO 14001, ISO 27001, ISO 45001, ISO
3834-2, AQAP 2110.

ISO 9001	Quality
ISO 14001	Environment
ISO 27001	Health & Work Safety
ISO 45001	Occupational Health and Safety Management
ISO 3834-2	Welding
AQAP 2110	NATO quality

PORTFOLIO

We produce vehicles for public institutions and entites such as:
Ministry of Health, Ministry of Internal Affairs, Ministry of Defense,
Firefighter Rescue units, Airports, Government and state agencies.

We also produce vehicles for private customers:
Partners abroad, emergency services, NGO's, enterprises, clinics
and hospitals.

Ambulances (EN 1789)



- For transport (A type)
- Emergency (B type)
- Intensive Care (C type)
- 4x4 Multiple victims transport
- Off-road ambulances
- Emergency doctor vehicles
- Highly infected patient transportation





Firefighting & extrication vehicles

Disaster response vehicles



We provide the full range of firefighting dedicated special vehicles, for first intervention, fire extinguishing (of various capabilities), extrication and rescue, disaster response and disaster relief, including cases of difficult accessibility missions and involving multiple victims.



Various containers

We offer a wide range of reinforced, pyrotechnics and fully equipped firefighters and personal protection containers, along with medical containers adapted to various purposes.



Chemical, biological, radiological, and nuclear (CBRN) monitoring

We develop, design, and supply scalable, versatile CBRN solutions that fit to different vehicle platforms, providing CBRN Monitoring and Reconnaissance Systems Solutions for both Military and Civil Protection vehicles.



These particular vehicles are designed for decontamination during nuclear, biological, radiological and chemical intervention, in close cooperation with world-renowned producers.



Training and command centers



- Built on van, truck, semi-trailer or containers
- Optional expandable sides
- Custom design and execution
- Fully independent operation and testing



The medical equipment distributed by our company proved to be a reliable solution also for air operations.

Designed by taking into consideration the functionality, ergonomics, electromagnetic compatibility, or night-time visibility, our system integrations became a standard among the aeromedical forces.

The airborne medicalised stretcher is an absolute innovation in the medical field, and it is destined to provide monitoring and treatment in an intensive care environment for one or two patients carried inside an aircraft on a system of stacked stretchers.

Thanks to this, **any aircraft** provided with a fixation system for NATO type stretchers **can be turned in minutes into a MEDEVAC** aircraft.

Aeromedical operation & medical equipment integration

ORIGINAL PROJECT



Built on a modified NATO stretcher it is adapted to accommodate various medical equipment such as: monitor, ventilator, defibrillator, suction unit, syringe pumps, oxygen supply.

To ensure that optimal levels of temperature is maintained throughout the intervention, the stretcher is protected by a **100% custom made transport box featuring an integrated AC system.**

Mobile treatment units

We build custom made

- Dental cabinets
- Mobile clinics
- Screening units
- Medical containers



We provide full integration of all medical and non-medical devices.

All projects are delivered as complete, turnkey solutions. Every aspect of the process is completely managed. Our clients receive a finished product, ready for immediate use, including the consumables, if needed.



Mobile showrooms





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The work behind their work.*



GET IN TOUCH

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